SUMMARY OF LOW-INCOME ELECTRIC ASSISTANCE PROGRAM DISCOUNTS

Low-Income Electric Assistance Program (LI-EAP) Discounts for Eligible Customers

Rate D

| | Percentage of | | | LI-EAP |
|-------------|--|----------|-----------------|--------------|
| <u>Tier</u> | Federal Poverty Guidelines | Discount | <u>Blocks</u> | Discount (1) |
| | | | | |
| 1 (2) | 176 - 185 | 5% | Customer Charge | (\$0.51) |
| | | | | |
| | | | First 250 kWh | (\$0.00634) |
| | | | Next 450 kWh | (\$0.00659) |
| | | | Excess 700 kWh | \$0.00000 |
| | | | | |
| 2 | 151 - 175 | 7% | Customer Charge | (\$0.72) |
| | | | | |
| | | | First 250 kWh | (\$0.00887) |
| | | | Next 450 kWh | (\$0.00922) |
| | W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-W-W- | | Excess 700 kWh | \$0.0000 |
| _ | | | | (0.1.0.5) |
| 3 | 126 - 150 | 18% | Customer Charge | (\$1.85) |
| | | | First 250 kWh | (\$0.02282) |
| | | | Next 450 kWh | (\$0.02282) |
| | | | | \$0.0000 |
| | | ···· | Excess 700 kWh | \$0.0000 |
| 4 | 101 - 125 | 33% | Customer Charge | (\$3.39) |
| ** | 101 - 125 | 3370 | Customer Charge | (\$\pi_3.37) |
| | | | First 250 kWh | (\$0.04183) |
| | • | | Next 450 kWh | (\$0.04348) |
| | | | Excess 700 kWh | \$0.0000 |
| | | | | |
| 5 | 76 - 100 | 48% | Customer Charge | (\$4.93) |
| | | | G | |
| | | | First 250 kWh | (\$0.06085) |
| | | | Next 450 kWh | (\$0.06325) |
| | | | Excess 700 kWh | \$0.00000 |
| | | , | | |
| 6 | 0 - 75 | 70% | Customer Charge | (\$7.19) |
| | | | | |
| | | | First 250 kWh | (\$0.08874) |
| | | | Next 450 kWh | (\$0.09224) |
| | | | Excess 700 kWh | \$0.0000 |

⁽¹⁾ Total utility charges from Page 4 (excluding the Electricity Consumption Tax) plus Non-G1 class Fixed Default Service Rate multiplied by the appropriate discount.

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⁽²⁾ Not available to new applicants.

CALCULATION OF THE DEFAULT SERVICE CHARGE

| | Non-G1 Class Default Service: | <u>Nov-11</u> | <u>Dec-11</u> | <u>Jan-12</u> | <u>Feb-12</u> | <u>Mar-12</u> | <u>Apr-12</u> | <u>Total</u> |
|----|---|---------------|---------------|--------------------|------------------|--------------------|---------------------|---------------------|
| ı | Power Supply Charge Reconciliation | \$118,712 | \$130,852 | \$144,437 | \$129,737 | \$123,193 | \$109,835 | \$756,766 |
| 2 | Total Costs | \$4,310,516 | \$5,242,290 | <u>\$6,404,978</u> | \$5,774,660 | \$4,639,087 | \$ 4,069,824 | <u>\$30,441,355</u> |
| 3 | Reconciliation plus Total Costs (L.1 + L.2) | \$4,429,229 | \$5,373,142 | \$6,549,415 | \$5,904,397 | \$4,762,280 | \$4,179,658 | \$31,198,121 |
| 4 | kWh Purchases | 66,740,691 | 73,565,609 | 81,203,115 | 72,938,785 | 69,259,531 | 61,749,587 | 425,457,318 |
| 5 | Total, Before Losses (L.3 / L.4) | \$0.06636 | \$0.07304 | \$0.08065 | \$0.08095 | \$0.06876 | \$0.06769 | \$0.07333 |
| 6 | Losses | <u>6.40%</u> | <u>6.40%</u> | 6.40% | <u>6.40%</u> | 6.40% | <u>6.40%</u> | <u>6.40%</u> |
| | Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) Total Retail Rate - Fixed Power Supply Charge (L.5 * (1+L.6)) | \$0.07061 | \$0.07771 | \$0.08582 | \$0.08613 | \$0.07316 | \$0.07202 | \$0.07802 |
| 9 | Renewable Portfolio Standard (RPS) Charge Reconciliation | (\$28,680) | (\$31,613) | (\$34,895) | (\$31,343) | (\$29,762) | (\$26,535) | (\$182,827) |
| 10 | Total Costs | \$153,280 | \$168,949 | \$215,094 | <u>\$193,207</u> | \$183,462 | <u>\$163,570</u> | \$1,077,561 |
| 11 | Reconciliation plus Total Costs (L.9 + L.10) | \$124,600 | \$137,336 | \$180,199 | \$161,864 | \$153,700 | \$137,035 | \$894,734 |
| 12 | kWh Purchases | 66,740,691 | 73,565,609 | 81,203,115 | 72,938,785 | 69,259,531 | 61,749,587 | 425,457,318 |
| 13 | Total, Before Losses (L.11 / L.12) | \$0.00187 | \$0.00187 | \$0.00222 | \$0.00222 | \$0.00222 | \$0.00222 | \$0.00210 |
| 14 | Losses | <u>6.40%</u> | 6.40% | 6.40% | <u>6.40%</u> | 6.40% | <u>6.40%</u> | <u>6.40%</u> |
| | Total Retail Rate - Variable RPS Charge (L.13 * (1+L.14)) Total Retail Rate - Fixed RPS Charge (L.13 * (1+L.14)) | \$0.00199 | \$0.00199 | \$0.00236 | \$0.00236 | \$0.00236 | \$0.00236 | \$0.00224 |
| | Total Retail Rate - Variable Default Service Charge (L.7 + L.15) Total Retail Rate - Fixed Default Service Charge (L.8+L.16) | \$0.07260 | \$0.07970 | \$0.08818 | \$0.08849 | \$0.07552 | \$0.07438 | \$0.08026 |

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CALCULATION OF THE DEFAULT SERVICE CHARGE

| | G1 Class Default Service: | <u>Nov-11</u> | <u>Dec-11</u> | <u>Jan-12</u> | <u>Total</u> |
|-----|--|------------------|-----------------|---------------|--------------|
| 1 | Power Supply Charge Reconciliation | (\$1,127) | (\$1,147) | (\$1,195) | (\$3,469) |
| 2 | Total Costs | <u>\$404,812</u> | \$410,086 | \$428,059 | \$1,242,957 |
| 3 | Reconciliation plus Total Costs (L.1 + L.2) | \$403,685 | \$408,939 | \$426,864 | \$1,239,488 |
| 4 | kWh Purchases | 5,322,089 | 5,417,885 | 5,645,537 | 16,385,511 |
| . 5 | Total, Before Losses (L.3 / L.4) | \$0.07585 | \$0.07548 | \$0.07561 | |
| 6 | Losses | 4.591% | 4.591% | 4.591% | |
| 7 | Total Retail Rate - Variable Power Supply Charge (L.5 * (1+L.6)) | \$0.07933 | \$0.07894 | \$0.07908 | |
| 8 | Renewable Portfolio Standard (RPS) Charge Reconciliation | \$3,479 | \$3,541 | \$3,690 | \$10,710 |
| 9 | Total Costs | <u>\$12,415</u> | <u>\$12,638</u> | \$15,189 | \$40,242 |
| 10 | Reconciliation plus Total Costs (L.8 + L.9) | \$15,893 | \$16,179 | \$18,879 | \$50,952 |
| 11 | kWh Purchases | 5,322,089 | 5,417,885 | 5,645,537 | 16,385,511 |
| 12 | Total, Before Losses (L.10 / L.11) | \$0.00299 | \$0.00299 | \$0.00334 | |
| 13 | Losses | 4.591% | 4.591% | <u>4.591%</u> | |
| 14 | Total Retail Rate - Variable RPS Charge (L.12 * (1+L.13)) | \$0.00312 | \$0.00312 | \$0.00350 | |
| 15 | Total Retail Rate - Variable Default Service Charge $(L.7 + L.14)$ | \$0.08245 | \$0.08206 | \$0.08258 | |

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RENEWABLE SOURCE OPTION SCHEDULE RSO

AVAILABILITY

The Renewable Source Option ("RSO") shall be available to all Domestic and Regular General Service customers who are taking Default Service from the Company except for those who are enrolled in the Residential Low-Income Electric Assistance Program or have been approved to receive electric service payment assistance through the Fuel Assistance Program administered by a Community Action Agency. This option is not applicable to outdoor lighting kilowatt-hour usage of Customers taking service under the Company's Outdoor Lighting Service delivery schedule.

RSO is an optional energy attribute service that allows customers to financially support renewable generation resources and technologies. Revenue received under the RSO will be used to purchase and retire Renewable Energy Certificates (RECs) produced by generation resources qualified by the NHPUC under New Hampshire Code of Administrative Rules, Chapter PUC 2500 (Chapter 2500 Rule) to produce Class I and Class II RECs, or to make alternative compliance payments to the Renewable Energy Trust (RET). Class I and Class II RECs will be purchased and retired, or payments made to the RET, according to the kilowatt-hour usage of customers opting to support this service, the percentage associated with the Renewable Source Option they choose, and the relative percentage of Class I and Class II minimum electric renewable portfolio standards pursuant to Table 2500.01 of the Chapter 2500 Rule.

Customers may choose one of three service options:

| The state of the s | | |
|--|---|--|
| 100% Renewable Source Option | The Company will purchase and retire Class I and | |
| | Class II Renewable Energy Credits to match the | |
| | Customer's total kilowatt-hour usage. | |
| 50% Renewable Source Option | The Company will purchase and retire Class I and | |
| | Class II Renewable Energy Credits to match 50% of | |
| | the Customer's total kilowatt-hour usage. | |
| 25% Renewable Source Option | The Company will purchase and retire Class I and | |
| | Class II Renewable Energy Credits to match 25% of | |
| | the Customer's total kilowatt-hour usage. | |

RENEWABLE SOURCE OPTION CHARGE

The Renewable Source Option Charges ("RSOC") for Customers opting to participate in the RSO are as follows:

| 100% Renewable Source Option | \$0.02898 per kilowatt-hour |
|------------------------------|-----------------------------|
| 50% Renewable Source Option | \$0.01449 per kilowatt-hour |
| 25% Renewable Source Option | \$0.00725 per kilowatt-hour |

RENEWABLE SOURCE OPTION CHARGE RECONCILIATION

The RSOC shall be established biannually, for effect May 1 and November 1, or will otherwise coincide with Default Energy Service rate changes for the Company's Domestic and Regular

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